

## International Competencies

Whitehouse Consultants is the perfect partner for your global ERP projects, offering you the skills and expertise of a global consulting firm with the responsiveness and flexibility of a real local partner.

Whitehouse Consultants, founded in 1991, was instrumental in helping JD Edwards establish its business in Europe and was appointed the first Partner in the UK in 1992. We are now an Oracle Platinum Partner, still concentrating on JD Edwards World and EnterpriseOne solutions.

Our mission is to accelerate the return on investment in an ERP solution, with an emphasis on:

- The quality of the solution
- Durability of the solution
- Reduction of risks, delays and costs
- Transfer of competence

Our reputation is based on the quality of our consultants who must have at least three years' experience of JD Edwards and have completed three implementations. In addition, our consultants have both business experience and JD Edwards product knowledge.

### Services include:

- Project Management
- Applications Consulting
- Training
- CNC Administration
- Technical Design and Architecture
- Development of Interfaces
- Data Conversion
- User Support
- Localization Expertise
- Purging & Archiving
- Business Intelligence
- UPK
- Languages include English, French, German, Italian, Polish and Spanish.

Our competencies include full life cycle projects, upgrades and implementation of specific modules as well as the technical infrastructure to support them.

### Project Implementation:

Project management is often the key to a successful international implementation. Planning and control minimise the likelihood of time scale or budgetary overruns and ensure that the project goals are achieved. We provide fully certified Oracle consultants trained to guide or assist companies through implementation projects. The benefits are well documented:

- Common core processes
- Consolidated reporting
- Data consistency
- Better CRM and global Supply Chain Management
- Cost reductions due to:
  - Better negotiation with software vendor
  - Single technology spend
  - Centralized maintenance of software
  - Fast path implementation methodology



ORACLE®

Platinum  
Partner

# International Competencies

We have a truly international capacity, with access to over 120 consultants, many with multiple languages. Our experience and our methodology allow us to manage projects and international deployments, anywhere in the world.

Whitehouse has the skills and resources to take ownership of the entire implementation project or to provide relevant skills to supplement a customer's in-house team. A global ERP implementation faces unique challenges:

- Complex processing requirements
  - Inter-company
  - Large numbers of users
  - Geographic and demographic diversity
- Complex reporting requirements
  - HQ consolidations
  - Local reporting
- Desire for consistent procedures but dispersed decision making
  - Global benefits vs. local requirements
  - Global consistency vs. local flexibility
- Flexibility to cater for
  - Growth
  - Acquisitions
  - Organizational structure change

Whitehouse understands the nuances of rolling out JD Edwards to a multi-country, multi-language, multi-currency and multi-cultural user community. All our application consultants have a business background and understand the challenges of implementing, and sometimes imposing, an ERP system on an organization.

Our technical team has mastered the challenges of designing and implementing a global enterprise from a single instance of JD Edwards on single or multiple databases over a web client. Whitehouse can provide technical assistance during the installation, deployment and the setting up of custom built interfaces and data conversions. We will ensure that post go-live support is in place to offer functional and technical maintenance in varying forms.

## Upgrades:

We have the expertise to manage upgrades either on existing systems or using our internal laboratory platform. We can manage technical migrations for both World and EnterpriseOne.

## Success Story

A world-leading agricultural processor chose Whitehouse Consultants as sole supplier for the implementation of JD Edwards World software in its cocoa operations in the Ivory Coast. The project was completed on time, on budget and with the expected return on investment for the business. As a result, Whitehouse Consultants is now a key provider of high quality consultancy services for the company's JD Edwards EnterpriseOne implementations in the UK, France, Holland and Singapore.

## Success Story

The diversified technology company 3M initially selected Whitehouse Consultants to provide expert JD Edwards product knowledge and local business expertise to its Polish operations. Impressed by Whitehouse Consultants extensive knowledge of JD Edwards and deep industry experience, 3M subsequently made Whitehouse Consultants a preferred consulting partner. Whitehouse Consultants has worked on both long-term implementation projects for 3M as well as undertaking timely interventions to supplement the skills of the in-house team.

